

# **RESCO Mortgage Investment Corporation**

August 31st, 2021

This document contains key information you should know about RESCO Mortgage Investment Corporation (the "Corporation"). You can find more details about this in our Offering Memorandum. Ask your Exempt Market Dealer Representative for a copy or contact RESCO Mortgage Investment Corporation at 1-866-737-2611 or email info@rescomic.ca

QUICK FACTS			As of August 31st, 2021
ISSUER	RESCO Mortgage Investment Corporation	MANAGEMENT FEE	Up to 1.50% per annum
SECURITIES	Class B Preferred Shares	UNIT PRICE	\$10.00 per share
INCEPTION DATE	March 31st, 2014	PORTFOLIO SIZE	\$63,753,463. 30
FUND MANAGER	Radiance Mortgage Brokerage Inc. (Licence 12430)	CURRENT YIELD	8.00% per annum
MORTGAGE ADMINISTRATOR	5C Capital Inc. (Licence 12431)	DISTRIBUTIONS	Monthly on the 15th of each month
AUDITOR	Rosenswig McRae Thorpe LLP Chartered Accountant	MINIMUM INVESTMENT	\$10,000
SECURITIES LAWYER	Gowling WLG (Canada) LLP	SUBSEQUENT INVESTMENT	\$5,000
TRUSTEE	Olympia Trust / Western Pacific Trust / Computershare Trust	INVESTMENT PLANS	RRSP and TFSA Eligible

#### WHAT DOES THE CORPORATION INVEST IN?

The Corporation invests primarily in first and second mortgages secured by residential properties located in major urban centres in Canada. Mortgage terms are typically 6 to 24 months which minimizes real estate price fluctuation risk, interest rate risk and duration risk.

RESCO MIC currently has 234 mortgages with a total principal outstanding of \$60,769,145.68, which comprises of 60 first mortgages, 169 second mortgages, and 5 third mortgages. The Corporation's mortgages are all secured by properties in Ontario, Manitoba and Alberta. Currently, 100% of the portfolio is in residential mortgages.



### **RISK FACTORS**

The value of the investment can go down as well as up. One way to gauge risk is to look at how much an investment's returns change over time which is called "volatility". Investments with higher volatility will have returns that change more over time. Since inception, RESCO MIC has been generating a steady and consistent return of 8% per annum, paid monthly.

Like most other investments such as stocks or mutual funds, this investment is not guaranteed by CDIC (Canada Deposit Insurance Corporation).

## INCOME TAX TREATMENT

You will have to pay income tax on any money you earned from an investment. How much you need to pay depends on the tax rates where you live and whether or not you hold investment in a registered plan, such as Registered Retirement Savings Plan (RRSP) or a Tax-Free Savings Account (TFSA). Keep in mind that if you hold your investment in a non-registered account, distributions are included in your taxable income, whether you choose to receive them in cash or have them reinvested. Distributions are considered as interest income and you will receive a T5 at the end of the year.



# **RESCO Mortgage Investment Corporation**

August 31st, 2021

WHY INVEST?	THIS INVESTMENT IS FOR INVESTORS WHO:	
Secured by Canadian real estate	Seek monthly income from their investment	
Consistent yield of 8% per annum since inception	Prefer investment secured by Canadian Real Estate	
Low volatility that gives you peace of mind	Want passive income with potential higher yield	
Lack of developmental risk - portfolio consists of existing properties	Diversify their RRSP or TFSA investment portfolio with a fixed-income product	
Annual audit required by CRA under Income Tax Act Section 130.1	Plan to hold their investment for medium to long term	
Minimum investment of only \$10,000	Does not require immediate access to their investment	

## PORTFOLIO PERFORMANCE as of August 31st, 2021

This chart shows the rate of return to holders of the Corporation's Class B Preferred Shares each year since inception.

Perform	ance	based on a	an investment	of \$150,000	since March 2014
2016	2017	2018	2019	2020	Since Inception(\$)
8%	8%	8%	8%	8%	\$270,969.46

<sup>\*</sup>Rate of return is not guaranteed, terms and conditions may apply.

	Mortgage Amount	Weighted Average Interest Rate	Loan-to-Value
Ontario	\$60,392,202.00	9.17%*	69.41%
Manitoba	\$307,943.68	12.89%	81.24%
Alberta	\$69,000.00	14.99%	80.00%
TOTAL	\$60,769,145.68	9.20%*	69.58%

<sup>\*</sup>Estimate Adjusted Rate

#### MARKET OVERVIEW

ABOUT THE BOARD OF DIRECTORS

#### Electoral housing proposals unlikely to have a material negative effect on Canadian housing market

The housing market has been a hot topic thus far in Canada's federal election cycle. The three major parties have all proposed plans to sway votes from those concerned with affordable housing. Historically, one of the most common proposals has been a capital gains tax on primary residency. The policy has often been referred to as "political suicide", as it remains wholly unpopular among voters—the majority of whom are homeowners.

A second proposal is shared by both the Liberal and Conservative policy proposals – a temporary ban on foreign ownership. The NDP has gone a step further and proposed a 20% non-resident purchase tax. The effects of the proposed policies are expected to be relatively mundane, as the vast majority of homebuyers are Canadian citizens or residents. Countries that have implemented similar policies, including Australia and New Zealand, have continued to see all-time high real estate price appreciation despite their regulatory changes.

# The Corporation is led by a group of financial professionals who

each bring experience and expertise in their respective fields such as banking, mortgage lending, real estate development, risk management and portfolio management.

FOR MORE INFORMATION ABOUT RESCO MIC		
Unit 28	PHONE: 905-886-8786	
360 Highway 7 East	FAX: 905-889-4155	
RICHMOND HILL, ONTARIO	EMAIL: INFO@RESCOMIC.CA	
L4B 3Y7	WEBSITE: WWW.RESCOMIC.CA	
	Unit 28 360 Highway 7 East RICHMOND HILL, ONTARIO	

## **DISCLAIMERS**

This information sheet is for information purposes only and is not, and under no circumstances is to be construed as, an invitation to make an investment in RESCO Mortgage Investment Corporation. The rate of returns and other information disclosed here have not been independently, verified and have been prepared by Management. This communication contains certain statements that may be forward-looking statements. Although RESCO MIC believes the expectations expressed in such forward-looking statements are based upon reasonable assumptions, such statements are not guarantees of 1 uture performance and actual results may differ materially from those in forward-looking statements include: failure to successfully negotiate or subsequently close trapsactions adverse results from mortgage investments and general economic, market or business conditions. Investors are cautioned that any such statements are not guarantees of 1 uture performance and actual results may differ materially from those projected in the forward-looking statements. Forward looking statements are based on the beliefs, estimates and opinions of RESCO MICs management on the date that statements are made. RESCO MIC undertakes no obligation to update these forward-looking statements in the event that management shelleds, estimates or opinions, or other factors, change.

Investing in RESCO Microgage Investment Corporation involves significant risks. There is currently no secondary market through which the MIC preferred shares can be sold and there can be no assurance that any such market will develop. A return on an investment in RESCO MIC preferred shares is not comparable to the return on an investment in a recent performance in the return of the security including the loss of investors may realize losses on investment in a such security, including the loss of investment principal. Investment in sold produces may fluctuate and/or be adversely affected by market factors, and investors may realize